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Workspace Communications™ makes key executive appointments

Unified communications and technology industry veterans step into leadership roles.

Overland Park, Kan., Aug. 19, 2010 –WorkSpace Communications, a company specializing in unified communications solutions, today announced two executive appointments, bolstering its leadership team of unified communications industry experts.

Robert D. DeWitt, Jr. has been promoted to vice president, technology sales and business development, and will lead Workspace Communications sales and partnership efforts. Brian T. Makar has been named director, technology sales and business development and will focus on developing new partnerships and driving additional business opportunities.

DeWitt is a 25-year veteran of the data networking industry where he has worked in both in IT development and customer-facing roles. He spent many years at Cisco, serving in roles ranging from product development on the company's high-end core route/switch platforms, to technical sales. He oversaw and was directly involved in growing Cisco's sales in the Kansas City area from 4 million to over 40 million in 5 years. His leadership experience includes systems engineering, software development, software engineering deployment and large scale program management. DeWitt holds Cisco's CCIE Certification in routing and switching. He graduated from Newman University in Wichita, Kan. with a bachelor's degree in computer information systems.

Makar has worked for several major enterprises in the greater Kansas City metro area. Most recently, he worked for Microsoft Corp. in various field sales roles. While at Microsoft, Makar was a services executive for the Microsoft Enterprise Management Global Practice, managing the United States Central and Canada regions. Makar was also a solution executive from the very early stages of the Microsoft Communications Sector. He assisted in Microsoft product and services sales for several communications, media and entertainment companies such as AT&T, Motorola, and Disney. Prior to joining Microsoft,

Makar provided executive support at Sprint. He is on the Kansas City Chamber of Commerce Innovation Committee where he is helping to drive new business relationships in this region.

“We’re very excited to enhance our leadership team, adding the knowledge and skills of professionals such as Robert and Brian,” says Bryan DiGiorgio, CEO of Workspace Communications. “Industry professionals of their caliber differentiate our company in terms of what we offer in product and service expertise.”

WorkSpace Communications™ delivers a fully integrated communications portfolio that combines business applications and communications capabilities – phone, voicemail, instant messaging, email, calendar, audio/video and web conferencing. This integrated approach transforms how businesses communicate and collaborate within a mobile environment. WorkSpace Communications offers a level of unified communications expertise found in few other companies. The company was founded by a team of veteran business leaders skilled at solving productivity challenges and saving clients money. Workspace Communications is a Microsoft Certified Partner for unified communications and has on staff a Microsoft Certified Master systems consultant for Microsoft Office Communications Server 2007.

About WorkSpace Communications™

WorkSpace Communications™ is a wholly-owned subsidiary of CXO Global Solutions, a Kansas City-based managed services firm specializing in unified communications, contact center support services and customer self-service solutions. WorkSpace Communications™ delivers the full suite of unified communications services including VoIP, Microsoft e-Mail, instant messaging, audio/video conferencing, and LiveMeeting on a per-user basis to the small- and medium-sized business segment.